



The GEC Scaling Factory offers a hands-on, tailor-made 360° scale-up services for up to 15 months.

The goal is to enable exponential growth by helping on key operational areas and lead the scale-ups to their next investment round. Depending on the identified needs, the GEC offers hands-on support for business development and market access, intellectual property & legal counsel, accounting & tax services, HR & payroll, digital strategy & IT backbone, as well as continuous advice on sustainability.

YOU AND YOUR TEAM

- have reached technology readiness level 5 and above
- are in the process of scaling your technology and business
- and/or are preparing your next investment round

YOU WILL GET

- hands-on co-working with one of our experts on your specific gaps to scaling
- introductions to investors
- access to co-working space
- access to GEC Technology services
- service value up to 200 000 €

FORMAT

- Initial assessment to determine the required service areas and extent of support
- Your scale-up team: one GEC staff member + one dedicated senior expert selected from our partner network that will accompany your startup
- Duration: up to 15 months.

OUR OFFER

Our services are subjected to pre-assessment by GEC and provided upon mutual agreement.



SERVICE AREAS, INCLUDING, BUT NOT LIMITED TO:

SUSTAINABILITY

Advice and assessment according to GEC methodology.

IP & LEGAL

Contracts (e.g. joint development, sales, purchase & rental agreements with corporate partners, term sheets with investors and banks), advice on licensing and trademark law, intellectual property.

FINANCING

Introduction to investors, preparation for investor meetings, support to access regional and federal grants.

FINANCIAL SERVICES

Business model validation, integrated financial planning & reporting, preparation for due diligence, tax advice

MARKET ACCESS AND MARKETING

Referrals to customers via sector experts from our network, internationalization in coordination with legal and IT services, marketing strategy (incl. online)

IT AND WORKFLOW MANAGEMENT

Digitization strategy, IT backbone, shared services, workflow analysis

HR & RECRUITMENT

Assessment of recruitment needs, selection of candidates for critical hires, employment contracts

Internationalization strategy with related legal & IT considerations.



**RESPONSE TO LAB SHORTAGE
IN GERMANY**

ACCESS TO LABS

Technical Facilities, Technical Partnerships

ACCESS TO PROTOTYPING

On-site, Facilities of partners

ACCESS TO CO-WORKING SPACE

On Site

THE GEC TECHNOLOGY SERVICES provide scale-ups with access to laboratories, technical facilities, pilot sites, technical partnerships and co-working spaces.

GEC SOFT LANDING SERVICES

Support for company and employee's relocation in Rhein-Kreis Neuss area: permits for laboratory operation, office space, work permits and visas, access to housing and schools.

Disclaimer: further information on programme content will be shared with the successful applicants in the course of the application process. The content of the programme may be adapted with respect to applicant specificities.

Our Partners:

